

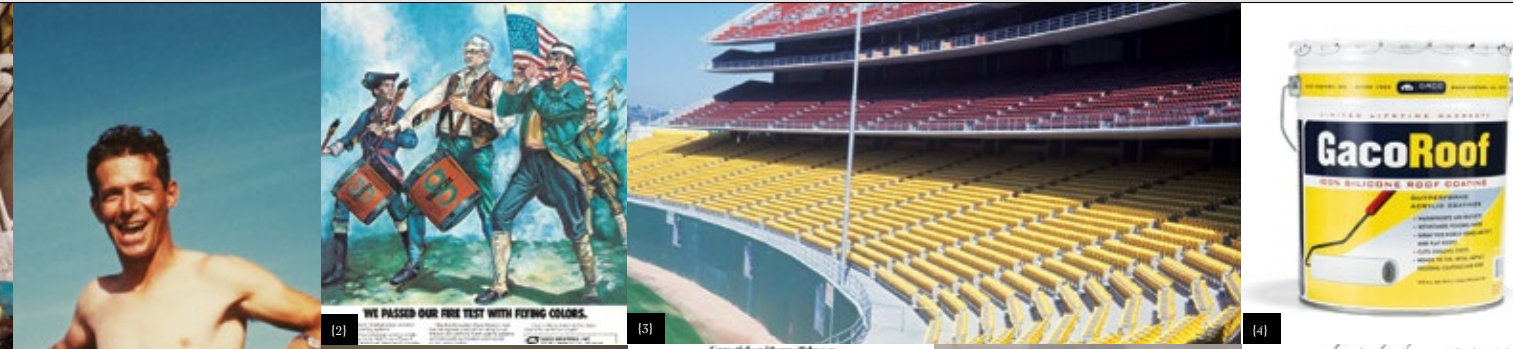


Forward-looking Original Neighborhood Expert Legacy of innovation since 1955.


We're right here. Literally.
Anyone who knows building and construction understands a few simple things: you can't underestimate the impact of climate and environment on a structure, let alone the maze of guidelines that regulate how it's put together. To add to the challenge, building styles never stop changing. That's why we put our experts where you are, with sales pros in every major U.S. city so we're local to you. When you work with Gaco, you can rest assured that you're dealing with a specialist who knows your area, understands your situation and is at the ready to help you out – in person.

Eyes on the future.
A skim of our timeline will tell you: Gaco isn't a company that rests on its laurels. We built our company by continually seeking to improve every aspect of our business. That focus on innovation drives us every day. We identify what our customers really need, then work to develop the best possible solution. Those needs and solutions are ever-changing, so we're always looking ahead. We know there's always a way to make something better, cleaner, more effective – we just have to find it. Embracing change and new ideas isn't the most relaxing way to be in business, but it sure is fun. And it's helped make us a pioneering industry leader, offering products that are truly unique in the market.

Doing our part.
We all know it: we've got to take care of our environment. And it's true; the construction industry isn't always on the leading edge of that effort. Here at Gaco Western we're working to change that. How? By offering alternative solutions. Products that are non-ozone-depleting, water based, solvent free and VOC compliant. Sourcing renewable materials, and digging for that uniquely earth-friendly answer is our preoccupation. Cool roofs, great insulation, and long term solutions are only a part of this effort. We also keep the bigger picture in mind – that conserving energy is in everyone's best interest. If our products can reduce the need for heating and cooling, and thus reduce the overall drain on our resources, everyone benefits. And that fits perfectly with our goal of making everyone we work with successful.



[1] Adrian Jenkins "swimming" in his radiation suit; 1968 [2] Gaco ad from 1977; pictured from left to right: Jim Fechko, Aubrey Davis, Jim Zog, and Adrian Jenkins [3] San Diego Stadium, coated with GacoFlex; 1969 [4] GacoRoof 5 gallon bucket; 2003 [5] A gallon of GacoFlex from 1970s [6] Gaco sticks with you all the way ad; 1973 [7] When it pours... GacoFlex reigns! (draft); 1975 [8] Sea World, Hypalon® over metal; 1964 [9] Holiday Oldsmobile, Everett, WA [10] Aubrey and Henrietta Davis; 1956 [11] Research and Development, Wisconsin; 2012

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Gaco Western S I N C E 1 9 5 5



Inventive Family-owned Neighborhood Expert Steadfast Experience Gaco Western: building on our


Welcome to Gaco Western
My father founded this company in 1955 with a vision of building deeply rewarding customer relationships with extraordinary products. His end goal? Making everyone he worked with successful. A tall order, but our history tells you we have pulled this off more often than not.

We've seen some great changes since those days: Gaco's reach now encompasses a state-of-the-art manufacturing and research site in Waukesha, Wisconsin, and the corporate headquarters in Seattle, Washington. We offer products internationally to professional contractors as well as through retail sales to demanding consumers. Our sales professionals can be found in every major U.S. city. We've expanded beyond waterproofing products to offer polyurethane foam for insulation and roofing.

The years have been good to us at Gaco and we're happy to have a chance to introduce ourselves to you.

It's true, plenty has changed since 1955 – but more has remained the same. We're still family-owned and operated. We still strive to make the very best products available that exceed the needs of our customers. And we do business based on these outstanding customer relationships. Why? So we can provide even better products and services in the future – and also because that's just the way we like to do business.

Thanks for getting to know Gaco Western. Your success is our success.

 Peter Davis
Chairman and CEO
Gaco Western

Customers = Partners
Like we said, it's our goal to make everyone we work with successful. The best way to go at it? By offering innovative, long-lasting solutions that delight building owners. Delight them so much that when it's time for another project, they'll return to the experts who provided the solution in the first place; creating a partnership for life. Sometimes achieving our goal involves a lot of extra work and problem solving. Fine by us. As our history will attest, we love the challenge... almost as much as we love finding that one great solution for you.



{1931} *Creation of Rubber*

In 1931 E.I. duPont de Nemours and Company announced the development of the first synthetic rubber, named Duprene, that could be made from raw materials readily available in large commercial quantities. This was the first step for Gaco Western to be able to begin "Waterproofing and Insulating our World."



{1962} *House of the Future*

When the World's Fair produced an exhibit on "The House of the Future" in 1962 they looked to Gaco Western. The Neoprene-Hypalon® deck that Gaco provided fit the bill, and at that time, it was truly an innovation and a look into the future. Today, the world continues to look to Gaco for the future of innovative coatings and polyurethane foam products.



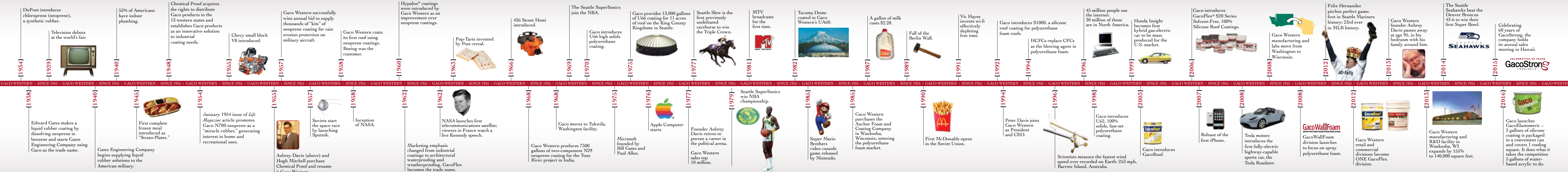
{1999} *Retail Product Line Launched*

Launched in September of 1999, Gaco Western's retail division initially sold GacoDeck®, then added GacoRoof® in 2003. GacoDeck and GacoRoof are a building's first line of defense against the elements, no matter the season. Today these products are available through select lumberyards, roofing supply houses and paint & hardware stores everywhere.



{2012} *Retail + Commercial = GacoFlex*

The merger of the Retail and Commercial Divisions allowed the company to focus on broadcasting the benefits of GacoFlex® Silicone Roof Coating Systems. The unique synergy of these Gaco products creates customized waterproofing solutions that provide decades of proven performance. Partnering with one of the largest distributors of building materials in North America and enlisting hundreds of new dealers, Gaco offered thousands of new roofing contractors hands-on support from start to finish to help guarantee a quality roof system every time.



Miracle Rubber {1954}

In January of 1954, *Life Magazine* ran a three page article on Gaco N700. The article almost instantly created a huge demand for this "miracle rubber" in the neighborhoods of America.



A Nutty Idea That Works {1968}

Walnut shell granules were incorporated into our GacoDeck coatings for traction. These granules don't scuff out of our various GacoDeck, PedestrianDeck and AutoDeck systems as do other materials such as sand. Like so many of Gaco Western's products this nutty and innovative solution continues to perform amazingly today.



Gaco Goes Into Space {1981}

Gaco Western and NASA began a tradition of partnership and excellence with the first launch of the space shuttle Columbia on April 12, 1981. Gaco's unique and innovative coatings were the solution in 1981 just as they are today to protect the space shuttles' solid rocket boosters.



GacoProFill® SYSTEM Invented {2015}

The GacoProFill SYSTEM is an innovative spray foam insulation system which involves spraying behind a pre-installed membrane. This eliminates waste, reduces labor and contributes to reduced project completion time and increased yield. GacoProFill Open Cell foam, the key component to the system, is the FIRST Open Cell foam in the U.S. to be awarded UL Environment's GREENGUARD and GREENGUARD Gold certifications.



GacoOnePass™ Introduced {2015}

GacoOnePass is the first 2 lb. density Closed Cell foam in the industry which can be installed in up to 4" passes. This innovative foam can reduce labor costs and offers 20-30% higher yields than standard 2 lb. foams when sprayed in one pass at 3-4" thickness. It is Appendix X approved for use without an additional ignition barrier and meets the requirement for a Class II vapor retarder at just 0.44". GacoOnePass is GREENGUARD and GREENGUARD Gold certified.

